



Slovensko nepremičninsko združenje - FIABCI Slovenija
SLOVENIAN REAL ESTATE ASSOCIATION - FIABCI Slovenia¹

invites you with
Burza nekretnina d.o.o. (Croatia) and Real Estate Cluster (Serbia)
to participate on

4. REGIONAL INTERNATIONAL REAL ESTATE and BUSINESS CONFERENCE **Slovenia + Croatia + Serbia**

on Thursday and Friday, **October 2-3, 2014 at the Plaza Hotel in Ljubljana**
(BTC City, Bratislava Road 8, 1000 Ljubljana)

The conference will bring together prominent real estate, financial and legal experts from Slovenia, Croatia, Serbia and Bosnia and Herzegovina, and other countries.

The objectives of the conference are:

- Presentation of information on the state and prospects of development of real estate markets in the country - participant in the conference
- A presentation of development investment projects in the region (examples of good practice)
- Discussion of the "hottest" topics:
 - the bad bank strategy in the management of real estate and vnovčevanju
 - the legalization of illegal constructions
 - how to improve the organization of marketing real estate on international markets.

Conference in Ljubljana is continuing multi-year efforts of real estate professionals in the region to establish a deeper and closer co-operation not only real estate brokers and agencies, but also urban planners, architects, financial and legal professionals to improve the quality of business and increase business efficiency of all stakeholders in the real estate market through the exchange of information, good business practices and the development of networks in the field of real estate marketing in the region.

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SNZ - FIABCI Slovenia is a member of the International Federation of real estate professionals and agencies - FIABCI based in Paris.



PROGRAM: Thursday, 2.10.2014		
8:00 - 9:00	Reception and registration of participants	
9:00 - 9:30	Opening of the conference and welcome speeches	<ul style="list-style-type: none"> - Mr. Jože Podgoršek, President of the Slovenian real estate associations - FIABCI Slovenia and president of the Real Estate group SLO + CRO - representative of the Municipality of Ljubljana - Ms. Tanja Bogataj, Director of the Directorate for Spatial Planning, Ministry of Infrastructure and Spatial Planning - Mr. Nenad Đorđević, Chairman of the Board, Real Estate Cluster (Serbia) - Mr. Dubravko Ranilović, President of Real Estate Association, HGK - representatives of the embassies of the Republic of Serbia, the Republic of Croatia, the Republic of Bosnia and Herzegovina *
9:30 - 10:00	Presentation of FIABCI and fair MIPIM	<ul style="list-style-type: none"> - Ms. Irena Parfanova, President of FIABCI Bolgaria* - Mr. Edvard Jarvis, Sales Director MIPIM, MAPICI, MIPIM ASIA, France
PANEL 1 – CITIES AS A CARRIER DEVELOPMENT OF REGIONS AND COUNTRIES Moderator: Mr. Miran Gajšek, Chief of Urban Development of the Municipality of Ljubljana		
10:00 - 11:30	Presentation of development projects of cities	Ljubljana (project Šmartinka Mr. Jože Mermal, BTC d.d.), Vienna, Belgrade, Zagreb, Rijeka, Celje, Nova Gorica
11:30 - 12:00	Pause	
12:00 – 13:30	Round table of experts on urban planning and business development projects - Participants of the conference	<ul style="list-style-type: none"> - The role of cities as generators of development projects - Integration of public and private development projects - The names of the panel members in the validation *
13:30 – 14:30	Time for lunch	

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* at the conference are also invited some other countries with Embassy in the Republic of Slovenia



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PANEL 2 – STRATEGY MANAGEMENT AND REAL ESTATE cashing bad banks Moderator: The Bank of Slovenia - the sector for the supervision of banks		
Moderator:		
14:30 – 15:30	<ul style="list-style-type: none"> - The Bank Assets Management Company (BAMC) - Commercial banks in Slovenia, Croatia and Serbia - The Bank Association of Slovenia - Bank of Slovenia 	Presentation of management strategies and business plans for selling real estate portfolio of bad banks and "bad" loans to commercial banks
16:30 - 17:30	Round table: management and selling the real estate of bad bank and commercial bank	Participants: <ul style="list-style-type: none"> - Dr. Mitja Mavko, State secretary of Ministry of finance and non-executive director DUTB Ltd. - Dr. France Arhar, Director of Združenje banke Slovenije, Ljubljana - Representatives of Slovenian banks (NLB, NKBM, Hypo), Serbia and Croatia * - Ms. Iliana Jeleč, President of the Management Board of Erste Nekeztine doo, Zagreb



PROGRAM : Friday, 3.10.2014		
PANEL 3 – ACTIONS FOR legalizing illegal construction Moderator: Franci Gerbec, procurator Profundis d.o.o		
09:00 - 10:15	Presentation of legislative solutions and experiences	<ul style="list-style-type: none"> - Law on legalization of buildings - Republic Serbia, _____, Ministry of Construction and Spatial Planning * - Law on the procedures with illegally constructed buildings - the Republic of Croatia Mr. Zeljko Uhlir, Deputy Minister, Ministry of Construction and spatial planning of the Republic of Croatia * - Draft Law on the Management of unauthorized construction - the Republic of Slovenia, Ministry of Infrastructure and Spatial Planning of the Republic of Slovenia - Observations and remarks of the profession on the draft law (Republic of Slovenia), Mrs. Katja Repič Vogelnik, Urban Planning Institute of the Republic of Slovenia - Case study - specific spatial planning document of the Municipality of Novo mesto to regulate conditions of legalization, _____, Municipality of Novo mesto *
10:15 - 10:45	Pause	
10:45 - 12:30	Round table - the effectiveness of measures to legalize illegal construction and their prevention	Participants: <ul style="list-style-type: none"> - panelists – representatives of the Ministries of Construction of the Republic of Serbia, Croatia and Slovenia * - Mrs. Katja Repič Vogelnik, Urban Planning Institute of the Republic of Slovenia, Ljubljana - Mr. Leon Kobetič, Director of Locus d.o.o. Domžale
12:30 – 12.45	Presentation of the consortium of international marketing Slovenian real estate	Mr. Srečko Koritnik , Elo d.o.o., Dol pri Hrastniku
12.45-13:00	New options-marketing real estate projects The presentation of an international group of AAREI	Mr. Zoran Veleski , President of the Board, AAREI Ljubljana
13:00 - 14:00	Time for lunch Press conference	
		- Led by Mr. Jože Podgoršek , President



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	- FIABCI Slovenia , president of the Real Estate group SLO + CRO - Participate: moderators thematic blocks	and co-operation SLO the real estate field
PANEL 4 – SITUATION AND PROSPECTS of real estate markets Moderator: Jože Podgoršek, President of the Slovenian real estate association – FIABCI, president of the Real Estate group SLO + CRO		
14:00 - 15:00	Panorama of the Croatian real estate market	Mr. Dubravko Ranilović, Kastel nekretnine d. Zagreb
	Panorama of the Serbian real estate market	Mr. Aleksandar Opsenica, Real Estate Cluster Serbia
	Panorama of the Bosnian real estate market	Mr. Maho Taso, Prostor d.o.o. Sarajevo
	Panorama of the Slovenian real estate market	mag. Anton Kožar, Inštitut za nepremičnine d. Ljubljana
15:00 - 16:00	Round table - new perspectives and new opportunities for markets in Slovenia, Serbia, Croatia and Bosnia and Herzegovina?	Participants: - g. Aleksandar Opsenica, Real Estate Cluster - g. Dubravko Ranilović, Kastel nekretnine d. Zagreb - mag. Anton Kožar, Inštitut za nepremičnine, Ljubljana - g. Vladimir Filipović, Filipović Savjetovanje d.o.o., Zagreb - g. Maho Taso, Prostor d.o.o., Sarajevo

***Lecturers are in validation. The organizer may change the number of lecturers due to unexpected events**

Recommended link for the hotel:

<http://www.plazahotel.si/>

The Plaza Hotel offers:

- comfortable and spacious rooms
- free WIFI
- free use of fitness
- free pass to the Atlantis Water Park Adventure world complex



Slovensko nepremičninsko združenje - FIABCI Slovenija

- near the shopping, entertainment and business district BTC City Ljubljana

Parking: payable at hotel Plaza and free at BTC area.

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